
NOSH LENTIN

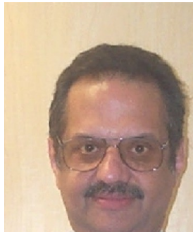
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VICE PRESIDENT OF IT & GLOBAL SAP

Global Supply Chain / I.T. / Harmonised Process development / Delivering Results

Objective:

Seeking a change management position with leadership responsibilities including developing the strategic blue-print, planning, organizing, problem solving and controlling budgets to deliver required corporate goals.



Summary:

- 1* Turn-around manager whom envisages, initiates, implements and drives major changes in the organization.
- 2* Change manager with a considerable track record in introducing innovative, holistic and efficient approaches, using the power of Supply chain and integrated IT solutions.
- 3* Strong at building, motivating to excel and managing tightly knitted, highly performing teams and globally dispersed organizational units of managers & professionals (circa 200 people)
- 4* Persuaded top executives to introduce fundamental changes and improve existing practices for transactions management. Delivered what was agreed, on time and budget.
- 5* Set and always achieve timely - stretched objectives, within the available financial resources

Job Skills:

- An Experienced leader with the ability to initiate / manage cross-functional teams and multi-disciplinary projects, while delivering harmonised, globally integrated, holistic , cost-efficient solutions.
- Analytical thinking, decision making and problem solving skills with strong supply chain & IT experience.
- Strategic Planning, Execution, organizing and delivering Robust solutions with embedded Quality.
- Excellence in Personal Communication skills and being an integral part of operating teams.
- Project management skills: Influencing, leading, negotiating and delegating to match abilities
- Conflict resolution and de-blocking issues.
- Adaptability and highly tolerant to stressful & rapidly changing situations.

Other Skills:

- Creative thinking and organizational skills to assist team players to go the extra mile.
- Effective listening skills with the ability to comprehend detail for a variety of topics.
- Decision making and negotiating skills.
- Ability to manage granular detail. No-nonsense and open approach with Determination skills

PROFESSIONAL EXPERIENCE

UCB SA.

**2004 –
present**

Global VP of IT (Technical Operations & QA) + SAP Programme

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mngt.

3.22 billion euros in sales of powerful brands in Allergy, Epilepsy and Biologics.

- Recruited to solve a complete divergence of IT and manufacturing groups. Generate a holistic systems blueprint for manufacturing sites and rationalize local (room specific) systems under a common strategic plan, including systems validation. Create and realign an IT group of technical professionals, working in close relationship with Technical Operations functions to bring efficiency, cost savings and service improvements to UCB.
- Created a strategy of globally aligned Manufacturing, Quality and Supply Chain integrated systems portfolio.
- Deliver operational cost savings in manufacturing, increase agility of supply chain and enhance service levels via developing an integrated view of end-to-end supply chain.
- Initiate, Lead from the front a UCB Landscape for Transactional processes using Standardised, Harmonised and Efficient transactional processes. Generate an environment for Companywide integration using common processes.
- Installed SAP4UCB in 18 Major Countries + 6 Plants (91% of SVOP) accounting for 80% of Corporate COGS.

Selected Achievements

- Developing global harmonized company ERP structure using benchmarked, standardised and efficient processes
- Masterminding detailed roll-outs while re-engineering core processes to future-proof landscape.
- Designed integrated landscape to maximise automation of Inter and Intra company product flows.
- Embedded GS1 standards into landscape in preparation for serialization and (future) Track & Trace.
- Introduced end-to- end Cool chain monitoring for new Biologics.
- Integrating Labs and MES systems into a company ERP to create a seamless flow of data.
- Implementing EBR in pharma environments for manufacturing efficiency and GxP control.
- Introduction of Global ERP, MES & Lab. systems for the enterprise from IT & Operations perspective
- Creating robust workflows for corporate Master Data management and Governance.

BAXTER HEALTHCARE INT.**1975 – 2003****Global Supply Chain Director – I.V. systems****Division (Europe)**

\$ 2.2 Billion of sales in I.V. systems (Infusion, Electronic Pumps, Devices, Medivac, Convertors, Nutrition products, Compounding, Gloves, Infusors, Intermate, Anesthesia products).

- Recruited to Create & establish global, agile supply chain network of product supply & delivery, from dispersed manufacturing sources to International customers globally for the Division, and solve issues created through having dispersed country activities, separate independent manufacturing facilities . All established and working.
- In charge of delivering significant contribution to Baxter Cash flow performance.
- Enhancing Direct delivery model to providing customer service levels beyond 99.8% to Hospitals thru Europe.
- Re-structuring European network to a Tax Efficient Supply Chain Model.
- Optimizing Sourcing and Rationalising manufacturing plant network in Europe.

Selected Achievements

- Benchmarked inventory turns were doubled over a five year span.
- Service Levels were a consistent 99.9% [Case Fill and Line Fill] as a norm.
- Numerous (substantial) Acquisitions and Spin-off projects @ Corporate level.
- Managed Linear programming models to maximise manufacturing locations and distribution network.
- Integrated Forecasting & Demand management processes were developed, built and executed.
- Inventory planning models & policies were introduced (for adaptive supply chains) in order to maximise cash flow returns and keeping discards to an absolute minimum.
- Created a process for aligning behind a single enterprise forecast for Budgets and Strategic planning.
- Introduced Weekly Master scheduling with Monthly S&OP into the fabric of the Division
- Designed and created software for integrated Master scheduling including detailed fine scheduling (Line loading)
- Using VMI Supply chain management to gain significant revenue from U.S.A. – Department of Defense contract.
- Created and managed a completely integrated end-to-end (manufacturing to patient delivery) for custom compounded pharmaceuticals [Nutrition + Frozen Antibiotics]
- Designed the first Home Care distribution process including Renal Holiday Club system.
- Designed & Developed Packaging to optimise total system costs from Manufacture thru Handling / Storage and final delivery. [Silver Award for Cool chain delivery package to Home customers]
- Initiated European CRM (including software development) across sites in Europe
- Building a European team of Purchasing Mngrs. and initiating sourcing decisions.
- Harmonised European Purchasing management to have a comprehensive and common approach to global vendors and obtain Best System Value for company
- Drove the first (global) CE implementation for Devices across the company.
- Applied Six Sigma principles within Labs to minimize lead times and maximise batch testing throughput.
- Introduced Business Intelligence tools on top of Enterprise supply chain & finance databases to accomplish:
 - Web enabled supply chain management (by exceptions)
 - Inventory monitoring dashboards thru supply chain flows vs. targets / KPI's
 - Conversion of UOM's between units / cases / pallets/ std. costs / transfer prices / ASP's
 - Optimised product routing and transport decision making.
 - Re-allocating / Re-deploying of inventory
 - KPI's / Performance measures by Function.
- Integrating CMO's / CLO's and Contracting staff into internal supply chain.
- Integrating External (RM) suppliers into internal supply chain [incl. VMI / Demand mngt. / KanBan]
- Major exercise on European Distribution Network modeling (incl local and European grants) for creating EDC operations in Lessines. Rationalising the RDC's and shrinking the CFW's via Platform design.

EDUCATION / CERTIFICATIONS

- Loughborough University of Technology – Management Studies and Industrial Chemistry
- Royal Institute of Science – Pure Chemistry and Applied Physics
- Crosby Quality College – Graduate + Trainer
- Certificate: UNIX and INFORMIX Database programming programming
- Certificate: Software Design methodology [Method I techniques]
- Certificate: Programming in C+ and Pascal.
- Certificate: BPICS modules (now called APICS)
- Certification: Microsoft for NT and 2000
- Certificate: Leadership training for managers
- Certificate: Building Leadership Capabilities
- Certified Electrical Engineer – City and Guilds 2382 and 2391 & 2392
- Certified Electrical Engineer – Part P authorisation
- “How to manage diverse cultural variations in global teams”
- **“Making it happen with people”** – Course created with help of Wilshire Group
- Business Re-engineering Process – Created internal course for Baxter
- Higher level Supply Chain modules – Created internal course for Baxter employees with help of Cranfield
- Worked on major Projects with 6 candidates from team@ Cranfield University towards a Master of Science in Distribution & Logistics

EXTERNAL AFFILIATIONS

- Institute of Directors.
- Institute of Logistics and Distribution management
- Institute of Operations Management
- SCOR – Europe [Expired]; GS1 – Europe [Expired]
- Systems Dynamics Modeling in Supply Chain management
- Key Speaker for Cranfield / LogiPharma / Demand & Supply Chain Conf. / Oxford Int. / Oxford Supply Chain conferences / SMI. Running Focus Days for LogiPharma – Forecasting & Demand planning.